



# CANADELL

## CANADELL

FRANCE

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### HISTORY

Merrandier Canadell was established in 1940 by Lauriano Canadell in Trie-sur-Baïse in France's Hautes Pyrénées department. For four generations and over sixty years, Canadell has been providing staves of the highest quality to the largest and most prestigious cooperages around the world for barrel making. In 2000 Canadell launched their own line of fine oak alternative products for winemaking which include fans, chips, dominos and barrel inserts.

### TODAY

Canadell is currently managed by Jacques Canadell and his son Frédéric. Canadell is one of the oldest and largest customers of France's Office National des Forêts (ONF).

With two stave mills in France and connections to France's most prestigious forests, Canadell uses strict proprietary toasting regimens to carefully craft a complete line of oak alternatives.

Canadell oversees the entire manufacturing process of its oak alternative products for full traceability, from selecting trees in the forest to seasoning, splitting, air drying, toasting and the final packaging of the product. Canadell is part of the PEFC (Programme for the Endorsement of Forest Certification) which is the world's largest forest certification system that promotes sustainable forest management.

### STYLISTICALLY

*The Canadell product line includes powder and chips for use during fermentation and post ferment aging, to dominoes and staves, which best showcase the qualities of French oak and show characters remarkably similar to barrel aging. Canadell bridges the gap between barrels and oak alternatives.*



### STRONG POINTS

- Company historically is a merrandier, ensuring control of its oak alternative product line from the source: the oak tree
- Complete in house integration from when oak is cut to packaging
- Independently owned
- Large selection of alternative products and toast levels
- Staves are evenly spaced and air dried outside in the elements for optimal ventilation and seasoning
- Fire toasted and convection toasted staves
- Chips • Dominos
- Barrel inserts (through head of barrel)



## 2020 CANADELL USA PRICES

| FRENCH OAK TANK STAVES   |                              |                   | < 1 PALLET        | 1 PALLET          | 2-5 PALLETS       | 6+ PALLETS        |
|--|------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Standard Staves<br>23.5 ft <sup>2</sup> per fan<br>20 staves per fan<br>2 fans per bag<br>120 bags per pallet  | Toasted (L, M , M+)          | Per bag           | \$198.00          | \$193.00          | \$191.00          | \$189.00          |
|  |                              | Per fan           | \$99.00           | \$96.50           | \$95.50           | \$94.50           |
|  | Long Toast                   |                   |                   |                   |                   |                   |
|  |                              | Per bag           | \$214.00          | \$209.00          | \$207.10          | \$204.00          |
|  |                              | Per fan           | \$107.00          | \$104.50          | \$103.55          | \$102.00          |
| Thick Staves<br>16.4 ft2 per fan<br>12 staves per fan<br>2 fans per bag<br>100 bags per pallet                 | Fire Toasted (M , M+)        | Per bag           | \$305.00          | \$300.00          | \$295.00          | \$289.00          |
|  |                              | Per fan           | \$152.50          | \$150.00          | \$147.50          | \$144.50          |
|  | Thick Staves<br>(Long Toast) |                   |                   |                   |                   |                   |
|  |                              | Per bag           | \$287.00          | \$281.00          | \$278.00          | \$274.00          |
|  |                              | Per fan           | \$143.50          | \$140.50          | \$139.00          | \$137.00          |
| BARREL INSERTS (THROUGH THE HEAD)  |                              |                   | < 1 PALLET        | 1 PALLET          | 2-5 PALLETS       | 6+ PALLETS        |
| 11.8 ft2 each,<br>sold individually<br>20 half-staves per system<br>(installation not included)                | Toasted (L, M , M+)          | Per barrel        | \$85.00           | \$84.00           | \$82.00           | \$79.00           |
|  | Long Toast                   | Per barrel        | \$91.00           | \$89.00           | \$87.00           | \$85.00           |
|  | Fire Toasted (M , M+)        | Per barrel        | \$111.00          | \$110.00          | \$106.00          | \$102.00          |
| FRENCH OAK DOMINOES  |                              |                   | < 1 PALLET        | 1 PALLET          | 2-5 PALLETS       | 6+ PALLETS        |
| 6.4 in2 each<br>22 lbs per bag<br>60 bags per pallet   | Toasted (L, M , M+)          | Per bag           | \$189.00          | \$184.00          | \$182.00          | \$179.00          |
|  |                              | Per lb            | \$8.59            | \$8.36            | \$8.27            | \$8.14            |
|  | Long Toast                   | Per bag           | \$211.00          | \$205.00          | \$202.00          | \$201.00          |
|  |                              | Per lb            | \$9.59            | \$9.32            | \$9.18            | \$9.14            |
| FRENCH OAK CHIPS   |                              |                   | < 1 PALLET        | 1 PALLET          | 2-5 PALLETS       | 6+ PALLETS        |
| French Oak CHIPS<br>22 lbs per bag<br>60 bags per pallet   | Toasted (L, M , M+)          | Per bag           | \$88.00           | \$85.00           | \$82.00           | \$80.00           |
|  |                              | Per lb            | \$4.00            | \$3.86            | \$3.73            | \$3.64            |
|  | Long Toast                   | Per bag           | \$98.00           | \$94.00           | \$91.00           | \$89.00           |
|  |                              | Per lb            | \$4.45            | \$4.27            | \$4.14            | \$4.05            |
| French Oak CHIPS<br>HIGH IMPACT  | Fresh                        | Per bag           | \$84.00           | \$80.00           | \$78.00           | \$75.00           |
|  |                              | Per lb            | \$3.82            | \$3.64            | \$3.55            | \$3.41            |
| Made from Toasted Staves<br>22 lbs per bag<br>60 bags per pallet   | Toasted (L, M , M+)          | Per bag<br>Per lb | \$88.00<br>\$4.00 | \$85.00<br>\$3.86 | \$82.00<br>\$3.73 | \$80.00<br>\$3.64 |
| French Oak CHIPS MATRIX<br>Proprietary Blend of Chips &<br>Mini-Chips / 22 lbs per bag /<br>60 bags per pallet | Toasted (L, M , M+)          | Per bag<br>Per lb | \$82.00<br>\$3.73 | \$79.00<br>\$3.59 | \$76.00<br>\$3.45 | \$74.00<br>\$3.36 |
|  | Fresh                        | Per bag<br>Per lb | \$78.00<br>\$3.55 | \$74.00<br>\$3.36 | \$72.00<br>\$3.27 | \$70.00<br>\$3.18 |
| French Oak MINI-CHIPS<br>22 lbs per bag<br>60 bags per pallet  | Toasted (L, M , M+)          | Per bag<br>Per lb | \$89.00<br>\$4.05 | \$86.00<br>\$3.91 | \$84.00<br>\$3.82 | \$81.00<br>\$3.68 |
|  |                              | Fresh             | Per bag<br>Per lb | \$85.00<br>\$3.86 | \$81.00<br>\$3.68 | \$79.00<br>\$3.59 |

- All Canadell products can be combined for volume price discounts.
- Bulk pricing available upon request.



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All Canadell products are invoiced in \$USD and are sold per bag or per packet.

The prices listed above included delivery to our Napa Valley warehouse.

For further information on trials, specifications and dosage recommendations, contact Bouchard Cooperages.

[www.bouchardcooperages.com](http://www.bouchardcooperages.com)

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